



GENERAL ANILINE & FILM CORPORATION

140 WEST 51st STREET

NEW YORK, NEW YORK 10020

AREA CODE 212

JUDSON 2-7600

Dear Sir:

Thank you very much for inquiring about the money your firm can save with an Ozalid 150 office copier.

I am enclosing a reprint of the two key pages of an article on office copying which appeared in the July 13 and 20 issues of CHEMICAL & ENGINEERING NEWS. It is the most unbiased, authoritative report in this field that is current.

The advantages of DIAZO certainly stand out, and remember that the Ozalid 150 is a Thermal Diazo Copier. There's no handling of ammonia; no plumbing; no venting.

We'll prove to you that the Ozalid 150 can copy 80% of your originals at 1 ¢ apiece. Just call your local GAF Repro Representative and he will be happy to arrange an appointment at your convenience.

Cordially,

A handwritten signature in cursive script that reads 'Lawrence Knaphle'.

Lawrence Knaphle
Product Manager
Repro Equipment